

CERTIFICATION PROGRAM

LEVEL 1 // ESSENTIAL TELTONIKA NETWORKS PRODUCT TRAINING

A great product isn't always enough to make a profit – you need a strong sales team too. This is what the Teltonika Networks Product Training is for. Participants will obtain key understanding of our products, including technical highlights, certificates, and real-life application scenarios. With the help of this training, your sales team will gain sales expertise with our products, and a boost in confidence along the way.



TRAINER:

PRANAS AKSAMITAUSKAS

Product Training Certification Coordinator

Pranas Aksamitauskas is an expert Teltonika Networks Project Executive with over ten years of extensive experience in different marketing and B2B segments. He's been successfully navigating the IoT market using his knowledge and skills gained in the manufacturing, automotive, and technology industries, and is now ready to help you begin your IoT journey.

WHAT THIS TRAINING COVERS?

This training will provide you with in-depth understanding of Teltonika Networks products, their purpose, and the manufacturing process. We will showcase real-life, worldwide use cases and explain the value our products bring in them. The added value of RMS in IoT solutions will be presented and the vast world of RutOS functionalities and customization options will be explored. And lastly, you'll get a sneak-peak into our product roadmap and newest features.

AGENDA:

- / CORPORATE INFORMATION
- / MANUFACTURING CAPABILITIES
- / RutOS OVERVIEW
- / PRODUCT INFORMATION
- / RMS INTRODUCTION
- / RMS LIVE PRACTICE
- / USEFUL INFORMATION

STRUCTURE:

- / 1-DAY TRAINING
- / TOTAL OF 5 HOURS
- / DISCUSSION, NON-WEBINAR FORMAT
- / TRAINING VIA MICROSOFT TEAMS
- / GROUPS OF UP TO 12
- / PARTICIPANTS MUST HAVE: HEADSET + MICROPHONE, CAMERA IS OPTIONAL